



VECTRONIC Aerospace is a medium-sized innovative German company in the area of space and environmental technology. We develop and produce highly specialized electronic devices used in these two Collaborative Research Centers. Visit our website www.vectronic-aerospace.com and find out about our extraordinary profile.

We are looking for (2) full-time (40 hrs per week) salary Technical Sales/Account Manager to support our Wildlife Division located in Coralville, IA, USA. Our Wildlife Division is responsible for supplying GPS satellite tracking collars for wild animals. Our customers include State/Federal wildlife agencies (DNR, National Park Service, Fish and Wildlife Service) and research universities. The successful candidate will consult with scientist to provide custom solutions involving satellite tracking systems for wildlife.

(2) Technical Scientific Sales/Account manager

(1) to support USA

(1) to support Canada

Both positions report to location in Coralville, Iowa

Responsibilities and Duties

- Assist and support the scientists with the application of our wildlife products.
- Consults/advise customers to best reach their research goals.
- Receive and respond to product enquires via email and phone.
- Coordinate orders and delivery/shipment.
- Create/prepare customer specific offers, process production orders and invoicing.
- Provide customer support/solutions.
- Present our products at conferences and exhibitions.
- No cold-calling, no sales quotas.
- Reports to CEO.

Qualifications and Skills

- Completed training or a degree in biology, business administration, marketing or a similar discipline.
- Background in wildlife management, biology, wildlife conservation or animal ecology desirable.
- An interest in and an awareness of ecological issues is an asset.
- Ability to comprehend technical contexts of our devices and can explain to our customers.
- Candidate must be a problem solver, detail oriented and critical thinker with excellent verbal and written communication skills.
- +1 years customer service or previous professional office experience.
- Proficiency in MS Office including MS Word, MS Excel and email systems.
- Superior organization skills and dedication to completing projects in timely manner.
- Strong interpersonal communication skills.
- Pleasant, friendly, disposition.
- A strong communicator and enjoy working with others in a team atmosphere
- Interface between biologist and engineers.
- Detailed oriented and comfortable working in seasonal fast-paced office environment.
- Can operate effectively with little or no supervision and can manage multiple tasks at once.
- Recent graduates may also apply

Requirements

- Bachelor's Degree
- Ability to lift and move up to 30-40 lbs.
- US citizen required.
- Ability to travel
- Ability to acquire a US Passport.

Offer

Interesting, challenging and demanding job in a successful company. A work environment in the field of environmental and space technology. Attractive conditions (including contribution to health insurance plan) with good development in an international, highly innovative technology company. Would you like to make a difference in the world by helping

wildlife researchers? Please email a resume or CV with your full and detailed application including salary expectations/requirement and earliest possible starting date via email list of qualifications and earliest possible starting date.

Contact: chris.kochanny@vetriconic-aerospace.com

VECTRONIC Aerospace Inc.

Chris Kochanny

3292 Ridgeway Drive Suite C

Coralville, Iowa, 52241

Phone: 319-626-2267 Fax: 319-626-2268

www.vetriconic-aerospace.com